

**Business & Financial  
Services Include:**

Management Consulting

Financial Consulting

Contract Negotiation

Services for  
Physician Organizations and  
Other Associations

Payor Agreement Assistance  
for Medical Practices

Business and  
Financial Plans

**Joel S. Duhl, Inc.**

MANAGEMENT CONSULTANTS

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Financial  
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MANAGEMENT CONSULTANTS

## Our Approach

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- Identify Problem Areas
- Document a Plan of Action
- Work with Management to Implement the Plan
- See that all tasks and/or changes are implemented within the scheduled time frame

## Joel S. Duhl

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Joel S. Duhl has been a financial and management professional since 1971. He has held positions as Corporate Secretary, Treasurer, Chief Financial Officer and Consultant in the healthcare, service, manufacturing and distribution industries. Mr. Duhl has assisted businesses to start-up and adjust to growth. The business plans and financial packages he has written have enabled the organizations he associated with to raise financing.

### EDUCATION:

B.S. and M.B.A.  
Northern Illinois University  
DeKalb, Illinois

### LICENSES:

Real Estate Salesperson, Florida  
Mortgage Broker, Florida

## Management & Financial Consulting for all Businesses

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- Budgeting & Forecasting
- Cash Flow Management
- Operations Surveys
- Financial Feasibility Studies
- Strategic Planning
- Reorganization
- Revenue & Profitability Improvement
- Cost Reduction
- Assistance with Improving the Performance of:
  - Business Accounting Department
  - Collections
- Design & Implementation of Management Information Systems
- Policies & Procedures
- Contract Negotiations
- Assist Businesses with Acquisitions, Expansion & Sale of Business
- Interim Senior Management

## Business and Financial Planning

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Joel S. Duhl, Inc. assists individuals and companies in organizing and writing clear and complete business plans and financing packages. We prepare the required financial projections and notes from a client's assumptions, and assemble the necessary "due diligence" documentation to obtain the funding.

Through our guidance, we enable our clients to accelerate the process by which they obtain funding and achieve business goals.