

**Physician Association
Services Include:**

Management

Financial Consulting
and Planning

Contract Negotiation

Group Purchasing

Coordination of
Educational Programs

Services for
Physician Organizations and
Other Associations

Payor Agreement Assistance
for Medical Practices

Business and
Financial Plans



**Physician
Association
Services**

Joel S. Duhl, Inc.

MANAGEMENT CONSULTANTS

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Joel S. Duhl, Inc.

MANAGEMENT CONSULTANTS

Joel S. Duhl

Joel S. Duhl has served medical practitioners and other businesses in the healthcare industry for over thirty years. He has worked in administration and finance in nursing homes, hospitals, and outpatient rehabilitation centers.

Over the past twelve years, he has assisted physician offices with various financial and operational issues.

Mr. Duhl has managed six physician organizations, five of which are multi-specialty ranging in size from thirty to one hundred seventy-five members.

EDUCATION:

B.S. and M.B.A.
Northern Illinois University
DeKalb, Illinois

LICENSES:

Real Estate Salesperson, Florida
Mortgage Broker, Florida

Services Provided to Physicians Organizations and Other Associations

- Start-Up
- Organization
- Management
- Payor Contracting
- Contract Management
- Market Analysis
- Strategic Planning
- Group Purchasing
- Coordination of Educational Programs
- Messenger Service

Payor Agreement Assistance for Medical Practices

- Analysis of Payor Agreements
- Negotiations with Payors
- Analysis of Payor Fee Proposals
- Troubleshooting
- Solving Payor Problems